

E-Tendering Update



Laura Brock – Account Manager

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AGENDA

- **Introduction**
- **STOR Trials & Feedback Received**
- **Proposed Solution**
- **Next Steps**

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INTRODUCTION

- National Grid invites regular tenders for the following services:
 - Short Term Operating Reserve (STOR)
 - Firm Frequency Response (FFR)
 - Fast Reserve
- Remain focused on delivering a service that our customers value
- Ongoing feedback is that the current tendering method falls short of what our customers expect and value

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STOR TRIALS

- Initial trials conducted - Excel Spreadsheet was hosted on the NG website.
- STOR Focus Group & E-Tender Workshop
- Progressed to a programme which essentially had the look/feel of a portal but with limited application.
- Providers voluntarily completed an Electronic Tender Form in parallel to the paper based tender submission
- Completed Electronic Tender Forms emailed to a .box account held by National Grid Legal for confidentiality purposes.
- Targeted feedback in relation to following areas:
 - Usability/Security/Interface with other systems
- Thoroughly analysed all feedback received in order to deliver a fully supported solution going forwards

“We feel that electronic tendering is definitely a good idea. We strongly suggest that a simple online web portal would be the most effective way to collect the data required”

“The current arrangements raise unnecessary risks for potential providers that can be mitigated by developing the STOR tender arrangements. An electronic process will be a central part of the solution.”

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PROPOSED SOLUTION

- Following feedback from the STOR E-Tender Trials
- We have explored an Industry standard and fully supported, enduring electronic solution
- Expectation that it will enhance the experience of our external customers
- Intended application will:
 - save time & resource
 - deliver a user friendly platform for submission
 - reduce the potential for human error
 - eliminate the risk associated with posting tenders (particularly in adverse weather conditions)
 - facilitate an increase in frequency of certain tendered products



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NEXT STEPS

- Outlined below is our target timescales in relation to this project:
- **October '13**: Contract Services to develop STOR template for inclusion within Industry Standard Application
- **November '13**: UAT
- **December '13**: ITT for STOR TR22 available electronically
- **April '14**: Roll out to FFR & FR
- It is our expectation to deliver, subject to internal processes, an electronic solution for all tendered services during 2014.

Any Questions

Contact

Laura Brock

laura.m.brock@nationalgrid.com