

FFR Results WebEx (TR 114)

26th June 2019



Introduction

This WebEx:

- Relates to the results of the June FFR tender round that were published on the website on the 18th June 2019. (This was a month ahead only tender)
- Provides you with some more detailed feedback to ensure all suppliers are getting the same level of information.

Representatives

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1. Requirement (TR114)

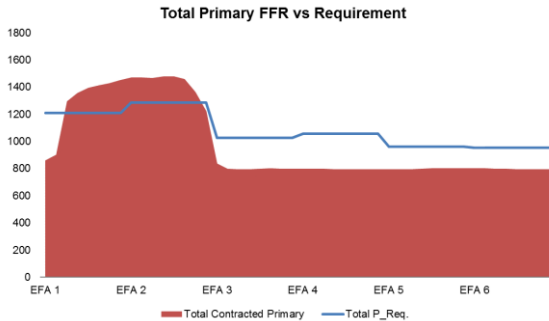
At month ahead, volume is procured economically from either the dynamic or non-dynamic market

A secondary non-dynamic requirement exists in EFA blocks 3 to 6.

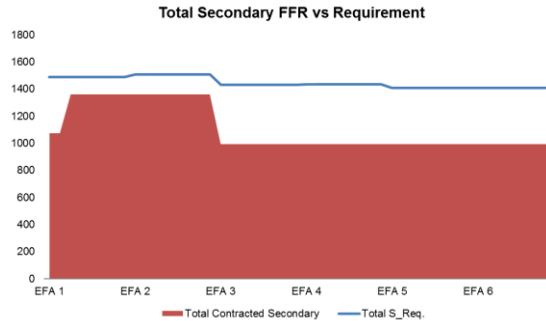
A primary & secondary dynamic requirement exists for all EFA blocks.

A high dynamic requirement in EFA blocks 3-6 remained.

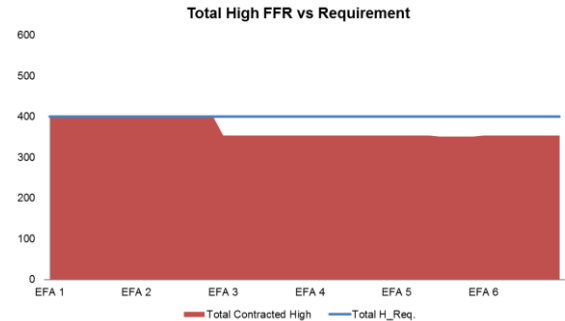
Total Primary FFR vs Requirement



Total Secondary FFR vs Requirement



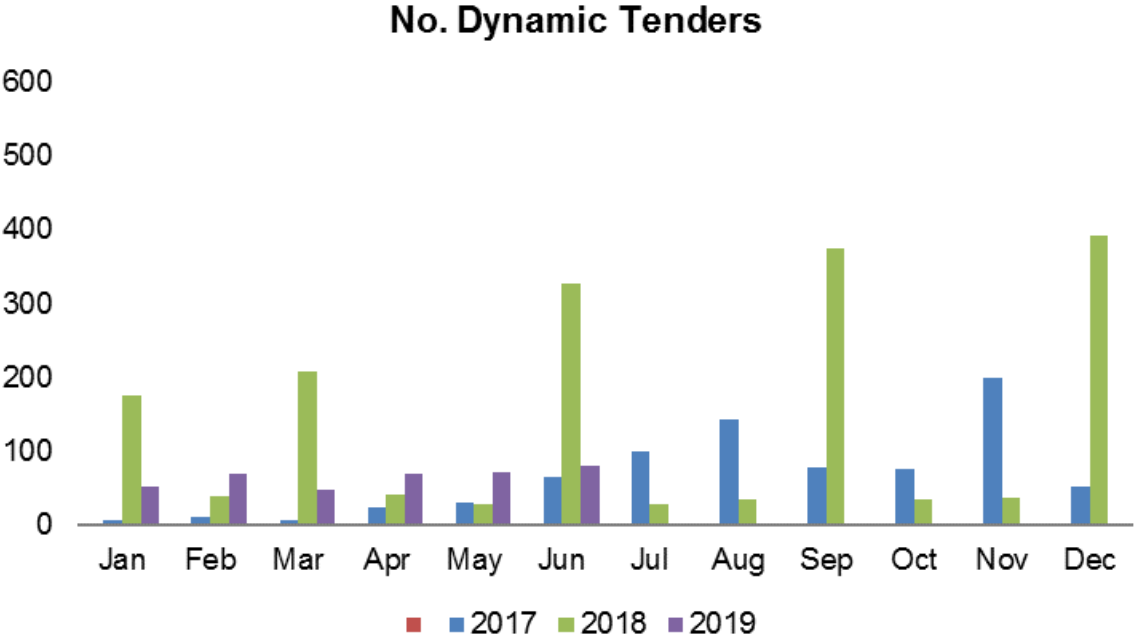
Total High FFR vs Requirement



2. Overview

No. Dynamic Tenders

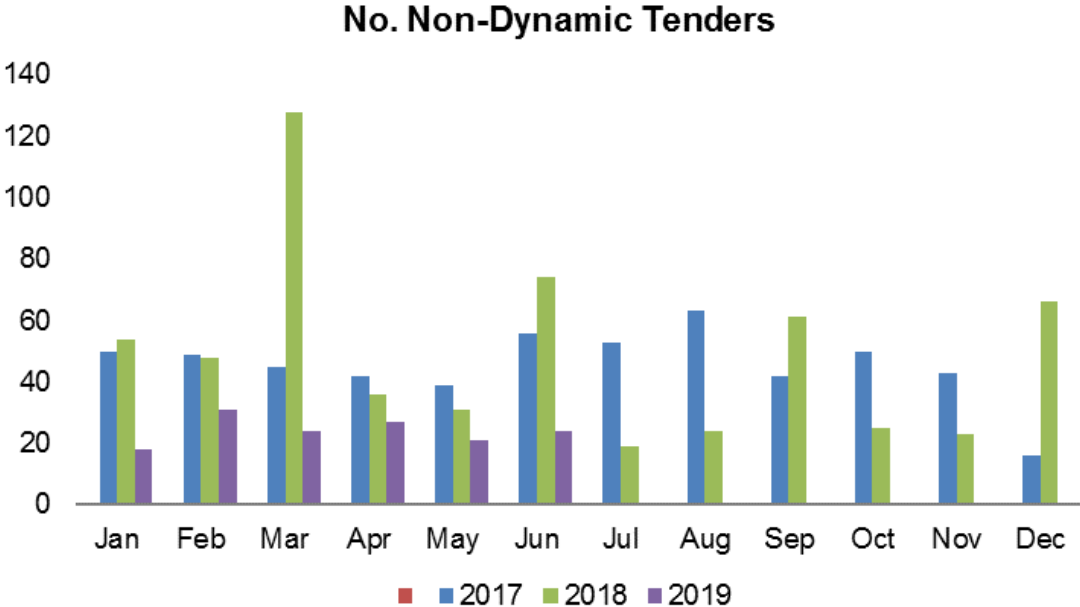
81 tenders



2. Overview

No. Non-Dynamic Tenders

24 tenders



3. Results

Accepted Tenders: Beneficial against the outstanding requirement or upon account of overholding

1.1: The outstanding requirement has already been satisfied by more beneficial tenders

1.2: There was no outstanding requirement

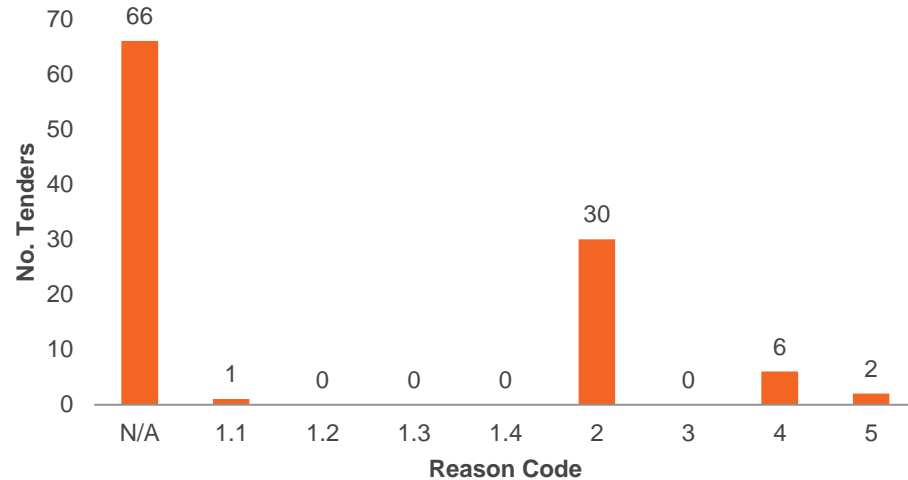
1.3: The desired volume against the National Grid procurement strategy for future tender months had already been satisfied

1.4: This tender formed part of an all-or-nothing group which did not collectively deliver enough benefit to be considered

2: Price not beneficial across tendered period. Either against the mandatory market or other alternative services

3: Does not meet tender prerequisites. Service requirements can be located on the frequency response section of the ESO website

4: Multiple tenders received for the same unit. The most beneficial of the tenders on the unit was accepted

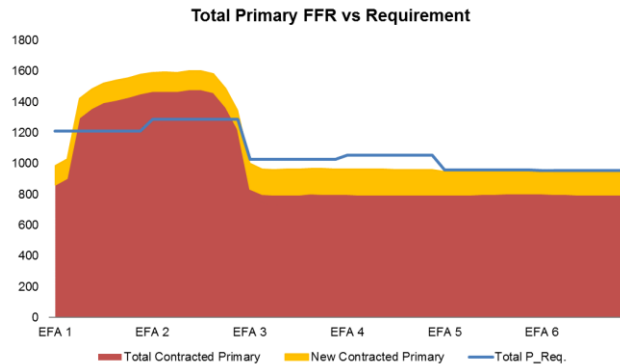


3. Results (TR114)

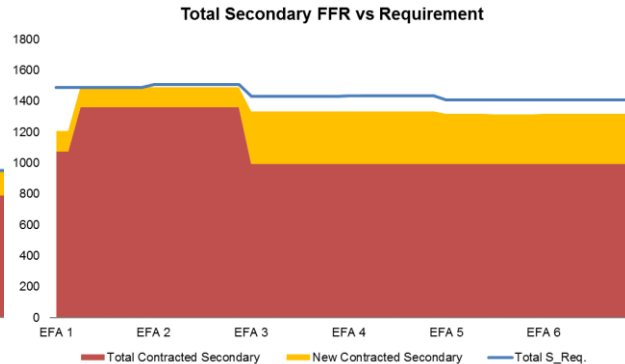
At month ahead, volume is procured economically from either the dynamic or non-dynamic market

Any additional volume required for July 2019 delivery will be procured by the ENCC in accordance with the daily system needs

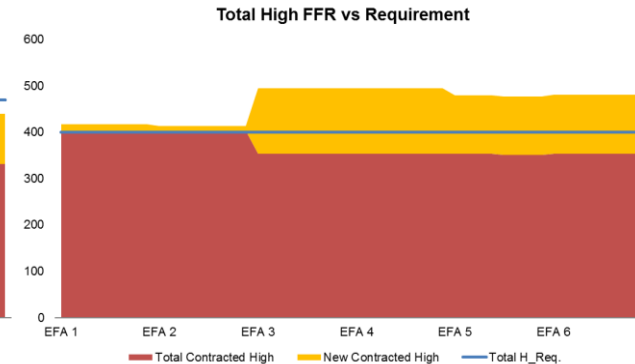
Total Primary FFR vs Requirement



Total Secondary FFR vs Requirement



Total High FFR vs Requirement



4. Assessment

Step 1

- Tenders are evaluated against the cost of obtaining an equivalent service in the mandatory market
- This accounts for the start date, type of service delivered, duration of tender and service availability window

Step 2

- Tenders are stacked in terms of benefit delivered against any outstanding requirement

Step 3

- Where applicable, any possible over holding is also accounted for. In this periods, tenders are assumed to offer no value where the requirement has already been satisfied. Tenders are then restacked against the recalculated perceived benefit

Step 4

- The ESO procurement strategy is applied to ensure a measured approach is taken to procure volume for future delivery periods

5. 'Next Round' – TR 115

July '19 – TR 115

- Month ahead only tender round, procuring volume for delivery in August 2019
- Tender submission date of Monday 1st July '19 at 17:00. Only units that have passed testing by NG Generator compliance are able to tender in for month ahead delivery (August 2019 delivery)
- The next Market Information Report was released on **Wednesday 26th June 2019**.

Looking ahead

- **From tender round 115 we are using a tendering platform called Coupa. All providers who were registered for FFR tender events on Ariba will have received an email to sign into the new system.**
- FFR testing guidance document is currently out for industry consultation, the closing date for responses is 1st July at 17:00

5. 'Next Round' – TR115

Coupa Information

On the FFR tender feedback webinar earlier today we went through some information regarding the new tendering platform Coupa. Since the webinar some additional information has been provided that will aid in successfully uploading your tender submission, this information is listed below. As this is the 1st time of using Coupa please can I request that you send a copy of your tender submission to the operational .box Commercial.Operation@nationalgrideso.com with the following naming convention - [Provider Name] – TR115 tender submission.

As I mentioned on the call, if you have any problems submitting your tender please contact your contract manager or myself as soon as possible

Coupa information and instructions

- From tender round 115 we are using a tendering platform called Coupa. All providers who were registered for FFR tender events on Ariba will have received an email to sign into the new system.
- You will need to complete
 - A short questionnaire to provide (Name, Address and phone number).
 - On the tender line on the web page, you have to enter a price. Please enter £0 in this field. (Please note that the tender assessment is all based solely on the data you provide in your tender proforma)
 - Check the boxes accepting the T&C's to participate in this event
 - Upload your tender proforma
- A restriction of Coupa is that an email can only be used once per tendered service
- For multiple tender submissions please either use one tender proforma with all the tenders entered or upload a zip file containing multiple tender proformas.
- As this is the 1st time using Coupa, we request that you also send a copy of you tender to the commercial .box Commercial.Operation@nationalgrideso.com

6. Questions?

Please submit your questions using the chat function in Webex

Questions and Answers

Q1. For the email to the commercial drop box, would you like us to use specific subject line?

A1. Yes please use the following format- [Provider Name] – TR115 tender submission.

Q2. Is there anyway to get the MIR issued earlier in the month, its really late in the day!

A2. We are looking at ways that the Market information report can be published earlier

Q3. Any idea when the next Long Term tender likely to be?

A3. We are currently looking at the Long-Term requirements for PSH as we move in line with our commitment to closer to real time procurement. We will be publishing an update shortly