

Commercial solutions to network challenges

Feedback and next steps

June 2019

Key message

You told us that....

In response, we will.....

1) You need to understand likely prices to decide if it's worth developing proposals

- You need an indication of the likely future value of each service
- You need more information on potential future needs
- You need to understand the route to market

- Explore what information can be made available on TO solution costs.
- Simplify how we present current spend on services
- Simplify how we communicate future need
- Set out future routes to market in the Roadmap Update.

2) Some investments might not be viable for individual services, but could be for multiple services

- Ideal is tendering for multiple services as part of one process.
- Helpful to communicate future need across different service types at the same time.
- Need to understand likely prices for each service (see no.1)
- Advanced notice of usage would help people provide multiple services e.g. indicate three weeks in advance if we're likely to use them
- Need to value the by-products solutions provide

- Improve the cohesiveness of how we communicate future need
- Explore whether we can introduce tendering approaches to enable providers to tender for several services at once.
- As part of [RIIO-2](#), we propose to develop an IS sandbox that will help us trial different tender approaches

3) It can be difficult to engage with the information we make available

- Too much information
- Written consultations are burdensome
- Visual information is helpful
- Mersey voltage pathfinder RFI document well received

- Simplify the ETYS and NOA publications, including more visuals and heatmaps.
- Use engagement events and webinars to get feedback
- Publish videos explaining our network planning processes
- Use the Mersey voltage pathfinder format for other pathfinders

Key message

4) Tender processes need to be appropriate for new builds

- Longer lead in times needed e.g. least 2 years in the future.
- Penalties and potential regret spend may narrow pool of participants (e.g. connections (see no. 6))
- Should take learning from other tenders (e.g. blackstart, capacity mechanism)
- See also 2)

5) Contracts need to give the ESO the security they need

- New builds contracts need milestones and break clauses etc.
- Back-up contracts may be needed as mitigation
- Contracts for multiple services need to include the right penalties to ensure ESO gets the service it needs, when it needs it

6) Need to make sure connections process isn't a barrier (time/cost)

- TOs/DNOs need to be engaged to process large numbers of requests
- Staged tender process might help e.g. shortlist tenders then engage with TOs/DNOs
- Could ESO get a connection agreement and give to winning bidder?

7) Access to models/ info to help test effectiveness of solutions would help

- TOs have access to information and models but commercial providers don't
- Info available in ETYS could be more accessible

You told us that....

In response, we will.....

- Continue to engage stakeholders to shape our contracts

- Explore contractual protection options

- Continue to work with DNOs & TOs to minimise barriers and manage risks around connections for any tender process

- Continue to explore whether we can make the available data or models more accessible